

Santiago - Chile, 31 March 2008

Finmeccanica at the FIDAE International Air Show 2008: co-operation with Chilean industry in the aerospace and defence sector

The FIDAE (Feria Internacional del Aire y del Espacio) International Air Show 2008 will take place in Santiago, Chile from 31 March to 6 April. Finmeccanica will have a presence via group companies AgustaWestland, Alenia Aermacchi, Eltag Datamat, SELEX Communications, SELEX Sistemi Integrati and Telespazio.

Chile represents not only an important market for Finmeccanica and its group companies, but also a potential partner. There are partnership opportunities in the country with some of the major Chilean companies such as ASMAR, FAMA and ENAER. ENAER recently signed a Memorandum of Understanding (MoU) with **Alenia Aermacchi** – a Finmeccanica company and market leader in the military trainer aircraft market – to jointly manufacture and sell the M-346 (advanced new-generation trainer aircraft) and the M-311 (basic-advanced trainer aircraft) in Latin America. The agreement will be formalised at the Air Show where Alenia Aermacchi and ENAER will jointly present and promote the M-346 and M-311 trainer aircraft to delegations from the Latin American Air Forces.

Finmeccanica is present in Chile in the helicopters business via its subsidiary **AgustaWestland**, which was selected in the past to supply four AW109 Power helicopters for the country's *Carabineros*. AgustaWestland offers the AW109 Power, the AW119 and the AW139 models for government use and helicopter rescue operations.

Moreover, there are many commercial opportunities for Finmeccanica companies operating in the defence electronics sector: **SELEX Sistemi Integrati**, for example, proposes its VTMS system for monitoring ports and coastlines, and its air defence systems. **SELEX Communications**, leader in integrated communications systems and command and control systems for land, naval and air applications, has already supplied the Chilean Army with radio equipment. **Elsag Datamat's** biometric systems are used by the local police forces.

In the defence systems sector, **Oto Melara** has supplied, over the years, small and medium-calibre naval guns and **WASS** anti-submarine torpedoes. As regards the space sector, Finmeccanica will be present at the Air Show via **Telespazio** (Finmeccanica 67% and Thales 33%), which will offer the country security systems linked to Earth observation.

Also present at the event in Santiago, Chile will be **Superjet International**, a joint venture between Alenia Aeronautica (51%) and Sukhoi Holding (49%), which markets, sells, personalises and delivers the Superjet 100 regional transport aircraft on the markets of Europe, the Americas, Oceania, Africa and Japan, and provides after-sales support throughout the world. The Superjet 100 is a family of new-generation regional jets with 75-100 seats manufactured by the Sukhoi Civil Aircraft Company (SCAC), a joint venture between Sukhoi and Alenia Aeronautica. A version with 115-120 seats is also being developed. Superjet International also designs and develops VIP, business and cargo versions of the aircraft.

Finmeccanica is Italy's leading high-tech company and leader in Research and Development: it controls most of the aerospace sector and national defence. The Group boasts a wealth of experience

and a solid market position in the rail transport sector via subsidiaries AnsaldoBreda and Ansaldo STS, and also manufactures energy generation systems through Ansaldo Energia.