

Kuala Lumpur, 21 April 2008

Finmeccanica at DSA 2008: collaboration with the Malaysian aerospace and defence industry to develop hi-tech partnerships

Finmeccanica will be attending the DSA 2008 (Defence Services Asia) exhibition in Kuala Lumpur, Malaysia, from 21 to 24 April, with its companies AgustaWestland, Oto Melara, SELEX Communications, SELEX GALILEO and SELEX Sistemi Integrati.

Over the years, Italy and Malaysia have developed a solid industrial and political partnership that extends to the aerospace, defence and security sectors. Malaysian and Italian companies have worked together for many years in successful programmes in many different fields, including training aircraft, helicopters, radar, (both air traffic control and air defence), avionics, communications systems, naval systems and technical support and maintenance services for platforms and systems.

For Finmeccanica companies in particular, Malaysia is not just a market, but above all a partner with which the Group would like to launch a common growth strategy, as the joint ventures already established in the country show. In the naval field, for example, SELEX Sistemi Integrati is part of Comlenia (with local company Comintel) to provide integrated naval logistics support and technical support for the Royal Malaysian Navy and works with Tirai Variasi and Tahap Harmoni in the Air Traffic Management systems. In the avionics sector Galileo Avionica has an industrial collaboration with Khassim Maon (MKG) for commercialization and equipment support of the PAR - Precision Approach Radar of the Royal Malaysian Air force.

In the near future, a series of new programmes could extend co-operation between Finmeccanica subsidiaries and Malaysian companies. These include upgrading Malaysia's monitoring system of Economic Exclusive Zones with maritime patrol aircraft, surveillance and sea rescue helicopters and the integrated system for land border control.

Finmeccanica companies have many commercial opportunities in the country: AgustaWestland is interested in supplying the AW101 in the Combat SAR configuration for the Royal Malaysian Air Force, the SuperLynx for the Navy and the AW139 for the Army. SELEX Sistemi Integrati is offering its 3D radars for the Royal Malaysian Air Force, the VTMS and surveillance radars for the Malaysian Maritime Enforcement Agency and is interested in maintaining a leading position in the Air Traffic Management systems of the country. SELEX Communications is currently supplying integrated communications systems for the Laksamana Corvettes and the Yarrow's Frigates and can be the supplier of TETRA systems for the MoD, *Soldato Futuro* for Malaysian Commandos and Radio Links. SELEX GALILEO is promoting the ATOS system, the Lothar thermal cameras for armoured vehicles, EO targeting systems and Land Mission Surveillance Systems for the Malaysian Army. Oto Melara is offering its small calibre naval guns for the Malaysian Coast Guard Patrol Vessels and the Hitfist turrets for the Malaysian Army armoured vehicles.

With revenues of 13.4 billion euro, Finmeccanica is Italy's number one high-tech group and leader in Research and Development and owns most of the country's aerospace and defence industry. In addition to its operations in the aerospace, defence and security sectors, the Group also has strong expertise and a sound market position in the sector of rail transport and signalling systems with its subsidiaries AnsaldoBreda and Ansaldo STS. It also produces power generation systems through Ansaldo Energia.