

Rome, 26 November 2007

## **Finmeccanica announces organic growth plans until 2010. Guidance for 2007 and 2008 confirmed**

At today's meeting between Group management and the financial community (Investor Day) at the AgustaWestland plant in Cascina Costa, Finmeccanica confirmed the guidance previously issued to the market for FY 2007 and 2008, and set out its organic growth plans until 2010.

In 2010, the Group aims to achieve €16.5 billion of revenues from organic growth, an EBIT margin of 10% and Free Operating Cash Flow (Operating Cash Flow after investments, net financial charges and tax) increasingly aligned with NOPAT (Net Operating Profit after Tax).

In 2007, as expected, the organic growth in Group revenues is confirmed. This equates to an increase on the previous year of between 4% and 10% (between €13.1 and €13.7 billion), with an increase in EBIT of between 8% and 14% (between €950 and €1,000million). In 2008, revenues are expected to be between €14 and €14.7 billion, with EBIT between €1,050 and €1,170 million. It is also expected that in 2008 both revenues and EBIT will be towards the upper end of the forecasts.

In 2007, the Group's Free Operating Cash Flow (FOCF) should essentially be at break-even, after significant investment in the development and marketing of products necessary to further the Group's growth.